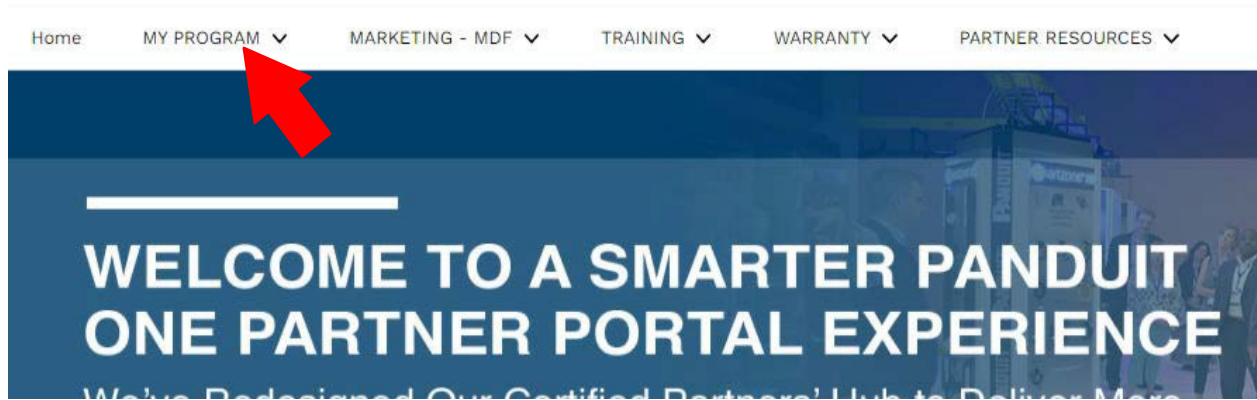
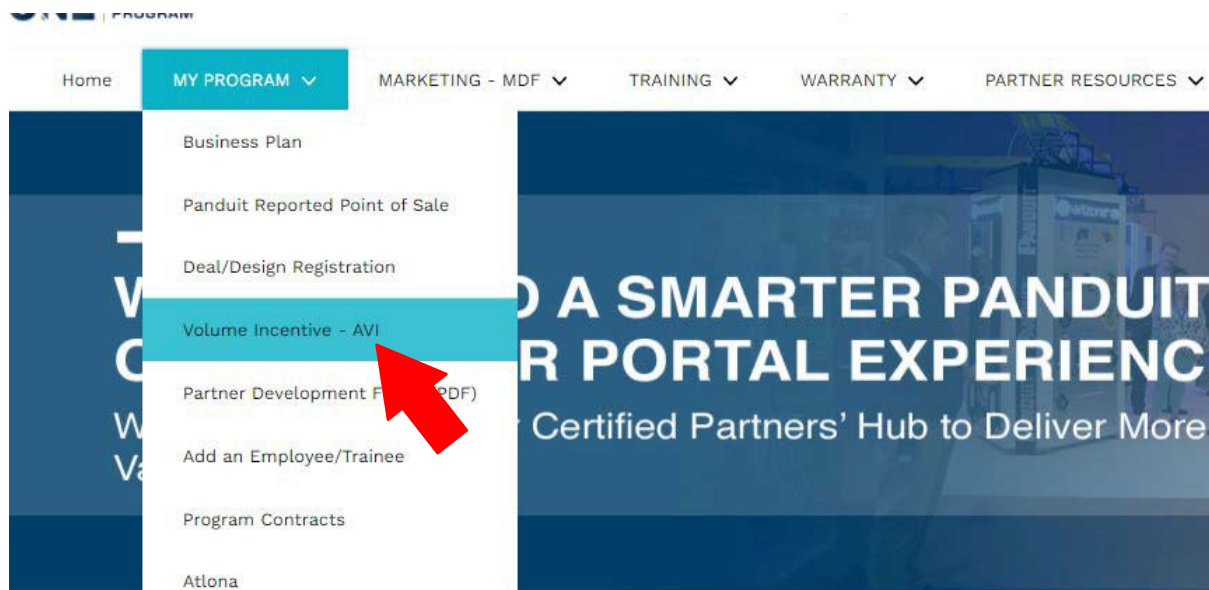


User Guide: How to Submit for your 2022 AVI

Find the “My Program” option on the top of the screen



Click “Volume Incentive – AVI”



The next screen will present you with two options.

Option 1: In this option you will be required to submit ALL point-of-sale documents including GeneralCable (if applicable). If you select this option Panduit will not be supplying any purchasing data.

Partner Name The Testing Company	Panduit Reported POS 2020 USD 500,000.00
--	--

Option 1 <input type="button" value="Submit Point of Sale (POS) Files"/>	Option 2 <input type="button" value="Use Panduit Reported POS Data"/>
--	---

1. From the drop-down check yes or no for General Cable
2. Upload your file by click "Upload Files"
3. Click "Submit"

The arrows below point to the steps in order 1-3

Annual Volume Incentive

⇒ Instructions for Submitting your Annual Volume Incentive (AVI) Request. Your AVI request must be submitted before the deadline of February 28th, 2020.

Please confirm if you have **General Cable Purchases that you wish to include in your AVI Submission**

--None--	▼
--None--	
Yes	
No	

*Files must be labeled with the distributor name and the manufacturer name (ex: Amxter Panduit 2020).

*POS data must include the following fields: vendor name, distributor name, invoice date, invoice number, part number, quantity/unit price and/or extended price.

*We are unable to process AVI Submissions without the above file requirements.

*Failure to provide the files with the required information may result in your submission being rejected.

Title	File Type	File Size
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Option 2: In this option you'll have the choice to use the Panduit Reported POS 2022 number or a combination of the Panduit Reported POS and POS from distributors outside of the ones provided.

***NOTE:** this is only for Panduit purchases not General Cable.

Partner Name The Testing Company	Panduit Reported POS 2020 USD 500,000.00
--	--

Option 1 Submit Point of Sale (POS) Files	Option 2 Use Panduit Reported POS Data
---	--

1. If you agree to the Panduit Reported POS amount check the "I agree" box. If you do not agree please refer to option 1.
2. If you have General Cable purchases check **Yes** from the drop-down and upload your General Cable POS. If no purchases for General Cable select **No**.
3. If you have POS outside of the "Participating Distributors" select **Yes** and upload your excel files. If you do not have additional POS you may check **No** and move on.
4. Click "**Submit**"

The arrows below point to the steps in order 1-4

[Panduit Reported Point of Sale \(POS\) Data](#)

Month (Total)	Total
January	USD 500,000.00
Total	USD 500,000.00

I agree to use Panduit POS Data for AVI

1) Please confirm if you have General Cable Purchases that you wish to include in your AVI Submission
--None--

2) Please confirm if you have additional Panduit POS to submit from distributors not included in the Panduit Provided POS
--None--