

Deal/Design Registration (DDR) Submission Guide

Log on to the Panduit ONE Program Hub - <u>https://partners.panduit.com</u>

Click MY PROGRAM > Deal/Design Registration



1. <u>Click "**NEW**</u>" ----- (**RECOMMENDED**: review the DDR program guidelines)



2. **Opportunity Information**

- Fill out all required fields
- Account Name = your company's name

Account Name*

t	est p	partner	Q
	۹	"test partner" in Accounts	
	To)	Test Partner Company (123) 456-7890	

	New Opportunity	
One studie information		
Opportunity information		
Opportunity ID	Opportunity Owner	
	Test Salina	
Status		
Registration Not Submitted		
Project Name*	Stado*	
	None	•
Account Name*	Promo Code \tag	
Search Accounts	٩	
Type*	Probability (%)	
None	•	

3. Prospect's Details - Please enter your end-user's details in this section

Prospect's Details - Please enter your end-user's details in this section

First Name	Last Name 💿*
Company ()*	Company also known as 🌘
Address 1 🐠*	Town/City •
Address 2 🕕	Country •*
	View all dependencies
Address 3 🕕	Region/State/Province/County 0
	None
	View all dependencies

4. Enter Project Details and Click "Save"

Project Details

Expected First Order Date*	Estimated purchasing length ①*
	None
Currency	Include General Cable 💿
Estimated Panduit Purchases 0*	Estimated General Cable Purchases 0
0.00	0.00
Scope of Project *	* Solutions Included ^① Available Chosen
	Enterprise Structured Cabling Data Center - Physical Infrast Data Center - DCIM Industrial Network Infrastruct
	Cancel Save & New Save

5. <u>Upload the associated Bill of Materials and, if applicable, design specifications.</u>



6. <u>Review the application you filled out for accuracy and click "Submit Registration" (located at top of page)</u>



How to Request a DDR Voucher

Log on to the Panduit ONE Program Hub - https://partners.panduit.com

Click MY PROGRAM > Deal/Design Registration

ONE PARTNER PROGRAM			
н	ome	MY PROGRAM 🗸	MARKETING - MDF 🗸
		Business Plan	
		Panduit Reported P	oint of Sale
WEI	C	Deal/Design Registr	ration

1. <u>Click on the project name</u> to open the project for which you want to request a voucher.

ıy	\sim	Project Name	\sim	Total Estim 🗸	Stage
ancial	- [New Data Center Build		\$68,337.00	Identifying/Proposal/Bi
		VŠ			

2. Upload your purchasing documentation (POS or invoices)

Files (0)		Add Files
	1 Upload Files	

- 3. <u>Change the stage to "Purchasing Completed</u>"
- 4. <u>Scroll down and check, "I have uploaded invoice of POS data</u>"



5. <u>Click "Save</u>"